**Oleg Shorin**  
Dmitrov Street 13, Kiev, Ukraine  
Mobile phone: +38 050 3333333   
E-mail: o\_shorin@fm.ua

**Summary** :

10 years sales experience (consumer electronics, industrial machinery and automation, heating equipment, refrigeration, FMCG).

MBA Economics; Master's Degree in Electronics Engineering.

Fluent English, Ukrainian, Russian and spoken Polish.

Practical knowledge of PC hardware and various electronic devices.

**Objective**:**????????????**  
  
**Work Experience**:   
  
Since 03.2004 - Mrloni Termosanitari  
Position: Western Ukraine (10 regions).  
  
Products: gas combiboilers, gas water heaters, electrical water heaters.   
Customers: wholesalers and retailers, construction companies, consumer electronics stores, installation service companies.

07.2003 – 03.2004 - Bobst Group  
  
Position: Market Development Manager.   
Products: machinery for packaging industry.   
Customers: printing and packaging companies.   
  
05.1998 – 09.1998 - Merloni   
Position: Regional Representative.   
Products: electric home appliances ( trademarks).   
Customers: consumer electronics stores, wholesalers.   
  
1991 – 1996 - Assembled, sold and repaired computers and TV sets. Acquired practical knowledge of PC hardware, peripherial devices and software.   
  
Languages:   
  
Ukrainian-native; Russian, English, Polish-fluent.   
  
Education:   
  
01.2000 – 04.2002 - Lviv Institute of Management (LIM)   
International MBA Program with participation of teachers from US and British universities.   
Manager-Economist Diploma and MBA Certificate.   
  
10.2001 – 11.2001 - Danfoss A/S headquarters, Denmark.   
Internship at Global Marketing Department.   
  
04.2001 – 05.2001 - “LEADER” course in General Management prepared and carried out by teachers from Richard Ivey School of Business, The University of Western Ontario.   
  
Other skills:

Microprocessor devices design, firmware design, working knowledge of AVR Assembler programming language.

Experience in small business registration and respective accounting.

**Bob Chrysler**Vermont Street, Apt. 12  
Washington Heights, NY 02002  
(111) 222-3333  
zz@zz.com

**Objective**:**????????????**

COMPUTER SKILLS

HTML

JavaScript

Photoshop

HP Deskscan

Frontpage

PowerPoint

GIF Animator

Telnet

Unix

Outlook

Virtual WebTrends

Web Site Promotion

Perl

Java

PROFESSIONAL EXPERIENCE   
Earth Pool  
April 2003 - Present  
New York, NY

Supervised the design, content, promotion and programming of "Earth Pool Online," the site called "a damn good reason to log on" by Wired Magazine

Redesigned and restructured the site's look and created interactive search engine and order form Constructed interactive banners which appeared on Lycos, Altavista, Yahoo! and JobTrak

Network Travel Corp

February 2001 - March 2003  
New York, NY 

Created and maintained web pages for international tourist bureaus such as Rivertours and EZ Travel, luxury hotels and cruise lines including Novetel, Marriott and Princess

Created graphic and multimedia elements in both Java Shockwave internet languages

Wrote extensive copy for websites as well as client and sales presentations

EDUCATION  
  
BFA with a minor in Computer Applications, 2002 Columbia University, New York, NY

**Dr. Jekyll**  
22 Mockingbird Way  
Baltimore, MD 02002  
555-1111

**Objective**:**????????????**  
  
PROFESSIONAL EXPERIENCE  
Investment Analysis Intern, 2001 - Present OP Investments Inc., Washington, D.C. 

Analyze financial performance of private equity fund holdings in Asia and Eastern Europe

Execute credit and financial analyses of sub-project equity investments across various sectors

Produce annual credit reviews of funds and conduct financial agreement compliance reviews of funds

Evaluate business plans' viability, capital structure, and compliance with U.S. statuary requirements

Structured new project/corporate finance deals with capitalization of $100,000 to $100 million in agriculture, health insurance, IT and telecom

EDUCATION 

MBA degree candidate, June 2002, Ghoul University

Selected Coursework: Statistics, Finance, Marketing, Organizational behavior, Accounting

Bachelor of Arts, Sociology and Communication, Stevenson School of Communications, Ghoul University

REFERENCES  
  
Available upon request